

45th General Service Conference “Pass It On — Our Three Legacies”

“We shall cry out our greetings to each other with a warmth seldom known anywhere. We shall exchange experiences, confess that our Society has its faults, and ask God to show us how to remove them. We shall ponder the meaning of our...exciting history and, in confident faith, we shall accept whatever destiny Providence has in store for us.”

Forty years ago, these words were written by A.A. co-founder Bill W. (Grapevine, April 1955) in anticipation of A.A.’s Second International Convention in St. Louis—the Convention where the Three Legacies were accepted by the Fellowship. When the 45th General Service Conference met, at New York’s Holiday Inn Crowne Plaza, April 30-May 6, Bill’s words still seemed timely and appropriate. The theme of this year’s Conference—“Pass It On—Our Three Legacies.”

On Sunday, the last day of April, the 134 members of the 45th Conference (delegates from the 91 service areas throughout the U.S. and Canada, trustees of the General Service Board, A.A.W.S. and Grapevine directors and G.S.O. and Grapevine staff members) came together for the first time, greeting “each other with a warmth seldom known anywhere.”

Following the roll call, which officially opened the Conference, there were greetings from the delegate chair, Dorothy N. of North Dakota, followed by the keynote address by Dave O’L., trustee-at-large/Canada. Dave closed by wishing everyone a good Conference week and asked that all remember, “‘Pass It On—Our Three Legacies’ is not just our theme, it is our challenge, our hope and our responsibility.”

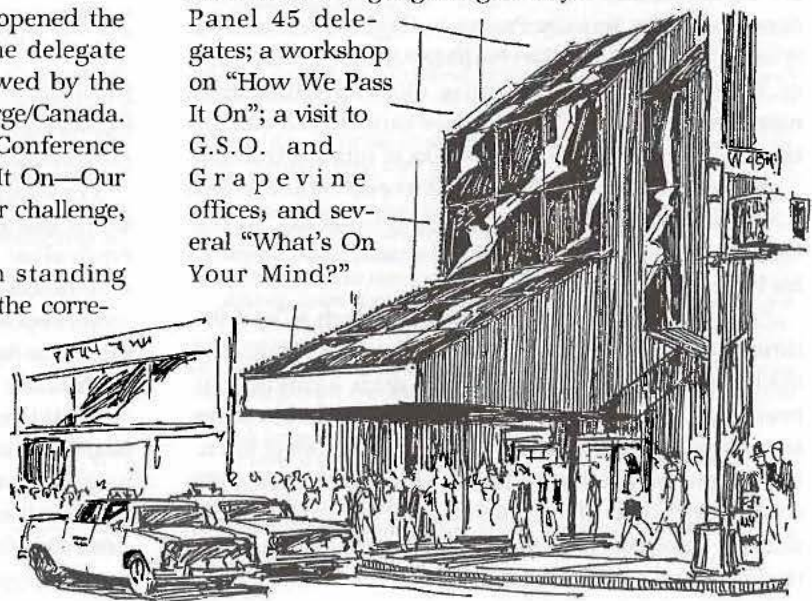
Sunday afternoon each of the eleven standing Conference committees met alone or with the corresponding trustees’ committee. The trustee chairperson reported on various agenda items that each Conference committee would consider over the next two days. Some of these agenda items would be presented to the entire Conference body, for their consideration and vote, and possible resulting Conference Advisory Actions.

Sunday evening Conference members were joined in the ballroom by yet more friends—past trustees and delegates, former staff members and other friends of A.A. and their guests—for the opening dinner. An open A.A. meeting followed dinner, chaired by Charles M. (Tennessee). The meeting was led by Karl L. (New Hampshire); speakers were: Gay G. (Southeast regional trustee); Billie H. (Mississippi); Richard B. (G.S.O. staff); Russ V. (Northern Illinois); and Ames S. (Grapevine staff).

Chairing this year’s Conference were: Jim Estelle, Class A (nonalcoholic) chairman of the board; George D., G.S.O.’s general manager; John Hartley Smith, M.D., Class A trustee; and Dorothy N., delegate chairperson. Conference coordinator was G.S.O. staff member Valerie O’N.

Presentations and reports throughout the week addressed the Conference theme; Finance; the International Convention; the Grapevine; the 1994 World Service Meeting; Reaching Out to Alcoholics With Special Needs; and Substantial Unanimity in the Conference Process. Other items on the weeks’ program included Area Service Highlights, given by

Panel 45 delegates; a workshop on “How We Pass It On”; a visit to G.S.O. and Grapevine offices, and several “What’s On Your Mind?”



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sharing sessions.

Wednesday afternoon, regional trustee elections were held. Raul M., of San Antonio, Texas, will become the new Southwest regional trustee, replacing Ann B. The next trustee from the Northeast Region will be MaryJane R., of Wakefield, Rhode Island, replacing Jake H.; and trustee-at-large/Canada will be Michel G., of Repentigny, Quebec, filling the position now held by Dave O'L.

At the Delegates Only Dinner, Doug M., Southern Minnesota, was elected delegate chair for the 1996 Conference; George O'N., Northeast Ohio, will be the alternate chairperson.

Monday through Friday an open A.A. meeting was held at 7:30 a.m., chaired by Mike W., Idaho, with Will R., Maine, serving as secretary/treasurer. It was always well attended by delegates, staff, sports enthusiasts fresh from their morning jog and a scattering of hotel waiters and personnel who are A.A. members. The G.S.C. Serenity Group is self-supporting and made a contribution of \$394.23 to the General Service Office.

Friday afternoon the work of the 45th A.A. General Service Conference was completed, and the meeting was closed with the Serenity Prayer in English, French and Spanish. Highlights of the resulting Advisory Actions are on the following page. Saturday morning, Conference members assembled for the last time at the closing brunch, and heard the farewell talks of rotating trustees.

What was this Conference all about? What is any A.A. meeting, assembly, convention, get-together about? Gerry F., Western Canada regional trustee, said it well in his Presentation:

"Not one of us is given a torch big enough to lead the drunks of the world out of the darkness and into the light. Instead, each of us has been given a candle that burns for a short while with a flickering flame. If we stand together, the light will outshine the greatest torch. If we argue and bicker and blow at each other's candle so that each of us starts shielding our own little flame, then the alcoholics of the world will continue to suffer in darkness, and so will we."

Resumes for Trustees Election due Jan. 1, 1996

Two new Class B (alcoholic) regional trustees—from the West Central U.S. and Western Canada Regions—will be nominated at the General Service Conference in April 1996. Resumes must be received at G.S.O. no later than January 1, 1996, and must be submitted by delegates only.

The new West Central regional trustee will succeed Les L., of Scottsbluff, Nebraska; the new Western Canada trustee will fill the position presently held by Gerry F. of Humboldt, Saskatchewan.

A sound A.A. background is a basic qualification for Class B trustees. Ten years of continuous sobriety is desirable but not mandatory. Candidates should be active in both local and area A.A. affairs; and, because trustees serve the entire Fellowship, they require the background and the willingness to make decisions on matters of broad policy that affect A.A. as a whole.

It is also important that trustee candidates understand the commitment of time. Trustees are expected to attend three quarterly board weekends, with meetings often scheduled from Thursday afternoon through Monday morning, and the General Service Conference which lasts for one week. In addition, regional trustees are usually asked to serve two years on either the A.A.W.S. or Grapevine Corporate Boards which meet more frequently than the General Service Board.

Please submit your candidate's resume to the Secretary, trustees' Nominating Committee, General Service Office.

1995 International Convention News

Enthusiasm ran high throughout the General Service Conference in anticipation of A.A.'s 60th Anniversary celebration, June 29-July 2.

Pre-registration closed May 15, 1995, but there is on-site registration: \$70.00 U.S.; \$100.00 Canadian or an equivalent amount in New Pesos; try to get some accommodation first!

So, hop a plane, bus, train or bike to the Convention Center in San Diego for a weekend of wonderful A.A. experiences.

And, hot off the press: **Fun Run**, Saturday, July 1. Beginning at 7:30 a.m. at the Convention Center, following along the waterfront and ending back at the starting line. Sign up at the table in the Registration Area. Trophies will be awarded on the steps of the Convention Center.

1995 Conference Advisory Actions

Conference Advisory Actions represent recommendations made by the standing committees and approved by the Conference body as a whole; or recommendations discussed and voted upon by all Conference members during general sessions. Some significant Advisory Actions appear below in condensed form. A complete list will be published in the *Final Conference Report*.

Agenda—that the theme of the 1996 General Service Conference be “Preserving Our Fellowship—Our Challenge.”

Cooperation With the Professional Community—that the soft-cover Workbook be made available as a single item, as well as in a simple binder labeled “C.P.C. Kit” containing related items suggested by the trustees’ C.P.C. Committee.

Correctional Facilities—no recommendations.

Finance—that the draft of the pamphlet, “Self-Support—Where Money and Spirituality Mix,” be accepted with changes placing emphasis on the informed group conscience; that a heading in this pamphlet, titled “Suggested Plans for Group Contributions Toward All A.A. Services,” give five suggested contribution plans.

Grapevine—that a bi-monthly Spanish edition of the Grapevine be produced, and that funding for up to five years be obtained from the Reserve Fund, and that the monthly Spanish articles be removed from the English-language Grapevine, and if after five years the Spanish edition is determined to be no longer feasible, publication be discontinued.

Literature—that changes in “The A.A. Group” pamphlet be implemented; that minor changes in the text of Tradition Three in the “Twelve Traditions Illustrated” pamphlet be implemented; that the first 164 pages of the Big Book, *Alcoholics Anonymous*, the Preface, the Forewords, “The Doctor’s Opinion,” “Dr. Bob’s Nightmare” and the Appendices remain as is; that a pocket edition of *Twelve Steps and Twelve Traditions* be published.

Policy/Admissions—that the Conference Committee on International Conventions continue to meet on an annual basis, discussing Regional Forums when there are no International Convention items, and that the committee be renamed Conference Committee on International Conventions/Regional Forums; that since the Washington Area (Area 72) has met the conditions for admission, a second delegate be admitted from the Washington Area.

Public Information—that the Anonymity Statement Card used at public meetings, revised to include anonymity reminders regarding videotaping and full names on audiotapes, be approved.

Report and Charter—that various suggested changes and additions be made in the *A.A. Service Manual*.

Treatment Facilities—no recommendations.

Trustees—after a thorough examination of the issues and information available and acknowledging that there may have been problems with communication at many service levels in the past, it was the sense of the committee that there has been improvement and, therefore, in the interest of maintaining A.A. unity and finding there was not sufficient cause, the committee unanimously recommended that the proposal to censure the General Service Board be dismissed.

Estimates of Groups and Members as of January 1, 1995

| | Groups | Members |
|-------------------------|--------|----------------------|
| United States | 49,443 | 1,127,471 |
| Canada | 5,133 | 95,546 |
| Correctional facilities | 2,085 | 50,983 ¹ |
| Internationalists | | 154 |
| Lone members | | 359 |
| Total | 56,661 | 1,274,513 |
| Outside U.S. & Canada | 32,578 | 516,015 ² |
| Total | 89,239 | 1,790,528 |

1. U.S. and Canada only.

2. G.S.O. has records for 40 foreign G.S.O.s, as well as individual groups in 111 countries that do not have a general service office. We attempt to contact all general service offices outside the U.S. and Canada annually. Groups are contacted in countries where there is no G.S.O. Last year, of the 40 foreign G.S.O.s, 18 responded with updated figures. Of the 22 remaining foreign G.S.O.s, figures used for 18 of them are from their last previous response, while 4 have not forwarded any membership figures. Since we cannot substantiate the international figures, no attempt is made to estimate membership figures for the countries not responding.

The estimated group counts in the U.S. and Canada include only those that ask to be listed at G.S.O.; thousands do not.

Among listed groups in the U.S. and Canada, many do not report membership figures. For each nonreporting group, an estimate of membership is arrived at by taking an average among reporting groups within the Conference area concerned. Even among reporting groups, membership figures include only those now active and attending meetings; there is no way to count sober members who no longer have a home group.

In 1994, it was determined that A.A. meetings (which do not consider themselves groups) will no longer be included in the General Service Office database. In the past, meetings were included in the total number of groups shown in the directories. Although current figures indicate a decrease in the number of groups, 3,056 new groups were registered at G.S.O. during the year.

Reports From G.S.O., the General Service Board, and Trustees' Committees

General Service Board

Trustees' report: Following the practice of the last several years, chairpersons of Conference Committees were invited to the quarterly trustees' meeting at the end of January. The presence of the chairpersons at the January meetings is part of the sharing process that brings us to this room today.

Members of the board travel all over the U.S. and Canada attending meetings of areas, election assemblies, Regional Forums, board meetings and committee meetings, as well as planning meetings. The goal of these activities is to carry the message of Alcoholics Anonymous. Meetings cannot be ends in themselves; they must continue to be vehicles to enable the message of recovery in A.A. to be carried to the drunk who still suffers.

1994 also saw the General Service Board, A.A.W.S. and the Grapevine Boards involved in efforts to improve communication and resolve differences with I.W.S., Inc. Early in 1995 the board asked Gary Glynn, Class A trustee, along with Ann W., Grapevine executive editor, and George D., G.S.O.'s general manager, to meet with three people associated with I.W.S.; the meeting resulted in a better understanding. The spiritual foundation of our Three Legacies provided a positive thrust toward resolution beneficial to the total Fellowship. We will continue to stay in close communication with those involved and we continue to be optimistic, since we have infinitely more common ground than differences.

The board approved the plan to reduce literature income, which included reducing the price of special needs items and selected recovery/service pamphlets; increasing the discount on pamphlets, miscellaneous items, and foreign literature; and reducing the level at which books receive a quantity discount as well as an additional 5% discount on all orders.

As I review 1994, a passage from *The Language of the Heart* (p. 322) comes to mind.

"As we now enter upon the next great phase of AA's life, let us therefore rededicate ourselves to an even greater responsibility for our general welfare. Let us continue to take our inventory as a Fellowship, searching out our flaws and confessing them freely. Let us devote ourselves to the repair of all faulty relations that may exist, whether within or without.

"And above all, let us remember that great legion who still suffer from alcoholism and who are still without hope. Let us, at any cost or sacrifice, so improve our communication with all these that they may find what we have found — a new life of freedom under God."

Once again our co-founder, Bill W., had seen into the future and said a prayer that we

now repeat with hope, and we trust that together we can do what I alone or you alone cannot do. The love and commitment to our Steps, Traditions and Concepts have supported and energized us as difficult matters were discussed. The same spirit and attitude were manifested at the last three Regional Forums in Boise, Idaho, in Eastern Canada at Thunder Bay and in Biloxi, Mississippi. We have seen increasing participation from the regions in both the planning and conduct of the Forums. *W.J. (Jim) Estelle, Jr.*

(nonalcoholic) chairperson

A.A. World Services, Inc.

Directors' report: A.A.W.S., Inc., is a wholly-owned subsidiary of the General Service Board with the delegated responsibility to maintain oversight of group services, including printing and distribution of Conference-approved and other service literature. The board met nine times in 1994 to hear G.S.O. management and staff reports; review group service activity and progress on compliance with Conference and board recommendations; review budgets, expenditures, and salary policy; establish prices for literature and other materials; discuss publishing operations and matters of G.S.O. administration; consider requests for permission to reprint A.A. copyrighted literature; and address other matters as they arise.

The committees of the A.A.W.S. Board are: Publishing; Finance and Administration; Service; and Nominating. Long-range planning is done within each committee and by the board as a whole. The following significant items are noted:

Finance and Administration: We reaffirmed the 1990 board objectives regarding self-support; prepared, reviewed and recommended the G.S.O. budget to the trustees' Finance Committee; endorsed the general manager's proposal to utilize the services of an outside compensation consultant in 1995.

Literature income reduction: We recommended a repricing structure and presented it to the trustees' Finance Committee. As a result, literature discounts were increased by \$140,000 in 1994. In 1995 the effect will be a reduction in literature income of approximately \$1,000,000.

Publications: The suggestion that we publish a pocket version of *Twelve Steps and Twelve Traditions* was forwarded to the trustees' Literature Committee. We approved the committee's recommendation to translate the Big Book into Tagalog and Nepali. As the board has a working policy regarding translations of A.A. literature into Native American languages, we are open to receiving requests for assistance. The board granted permis-

sion/did not object to 85 requests to reprint from A.A. literature; eight requests were denied. We now accept credit card payment for literature orders and have made the 800 FAX number available for credit card purchases to all literature purchasers.

Services: The committee has been considering a video with accompanying service piece which would show ways that G.S.O. serves the Fellowship as a whole. It was recommended to the trustees' Literature Committee that this project be developed for consideration by the 1995 Conference. A.A. Guidelines for Serving Alcoholics with Special Needs is now available. We considered a request to produce the Twelve and Twelve in American Sign Language (ASL); the board will look into the costs of an ASL Twelve and Twelve.

International: At the World Service Meeting in October a report was given on the status of the Foreign Literature Assistance Fund, which is supported by contributions from other countries. There was also discussion regarding A.A.W.S.'s copyright and licensing policy. The committee recommended that A.A.W.S., Inc. should continue to grant exclusive licenses to one service structure per country.

George D. participated in a National Conference in Espoo, Finland; 3,000 attended out of a total membership estimated at 5,500. At the request of the Russian General Service Board, staff member John G. and trustees-at-large Larry N. and David O'L. attended the Sixth Russian General Service Conference in Petrozavodsk in May. Staff member Danny M. participated in Colombia's Sixth National Convention, and at the request of the Mexican General Service Board, David O'L. and Danny M. accompanied members of the General Service Board, Mexico, to Cuba, where they met with members of the newly formed Cuban Service Board, and with Cuban doctors and A.A. groups.

Computerization: The Financial Reports, Canadian sales tax data, royalties and 1099s are now all system generated; the Tri-Annual Membership Survey is completely computerized; staff assistants were provided with PCs; and a new Records system has been implemented. To insure the safety of archival materials and provide for efficient storage and retrieval of G.S.O. documentary information, we have purchased an imaging system to be implemented this year.

Regional Forums: A.A.W.S. directors and G.S.O. staff members coordinated and attended five Regional Forums in 1994.

Intergroup Seminar: This seminar, held in Vancouver, B.C., November 11-13, 1994, provided an opportunity to address specific shipping and delivery and publications questions. Having representatives attend from A.A.W.S. and G.S.O. was very useful.

International Convention: As of March 31, advance registrations for the International Convention were 30,013. We have budgeted for 60,000 participants (attendance at Seattle was 48,000). We are hoping for 40,000 registrations by the May 15 cut-off date, and anticipate many on-site registrations.
Michael McP., chairperson

Archives

Trustees' committee: The committee welcomed Judit Santon, our new assistant archivist. A Timeline exhibit of important dates in A.A. history was developed for display at the International Convention. A sub-committee examined our present policy on not photocopying for distribution the personal correspondence of our members, and it was decided to retain this restriction for reasons of confidentiality and our Traditions of Anonymity. A plan to hold two Archival Workshops, entitled Archives: A Collective Vision, at the International Convention, was approved. The committee approved a Conference Archives Committee Scope and Procedure for submission to the 1995 General Service Conference Policy and Admissions Committee. It was suggested that this new committee be patterned after the Conference International Convention Committee, which constitutes a "second assignment" for selected delegates. A scanner has been ordered for the Archives, to insure archival document protection and access.

John King, (nonalcoholic) chairperson

Archivist's report: Interest within our Fellowship in things archival abounds. Our Group Birthdate project is proceeding quietly; a small fraction of our overall group list has supplied corrected dates from their records or the memories of earlytimers. Along with other duties, our new assistant archivist, Judit Santon, will lead us into the electronic age when we obtain our scanner. In the fall, an earlytimer (1947), Joe H., gathered a small group on a forced march, retracing Bill W.'s daily commute from his home on Clinton Street in Brooklyn to the first "headquarters" of Works Publishing on William Street, Newark, N.J. We obtained a remarkable oral history from Lib S., past G.S.O. staff member (1951-1962), which encompassed some of the more turbulent years historically for our Fellowship. Lib started work on May 1st right after the first General Service Conference. She quoted Bill W. as saying, "A.A. is a kindergarten designed to knock off our rough edges to render us suitable for polite society."

Frank M., archivist

Conference

Trustees' committee: The committee reviewed the 1994 Advisory Actions and approved the theme for the 45th General

Service Conference, "Pass It On—Our Three Legacies." We also approved revisions to a summary of the service piece "How the General Service Conference Operates," to be used for reference during voting on Conference Committee reports. We agreed to include the Wednesday morning sharing session on the 1995 Agenda and to discuss whether or not to include it in 1996. Proposed agenda items submitted for the 1995 Conference were reviewed and referred, when appropriate, to the standing Conference Committee, G.S.O. or the General Service Board. The Conference Agenda was reviewed and finalized, participants for the various presentations were assigned.

Ann B., chairperson

Staff Report: The Conference coordinator is the contact for all Conference members and all area and district committees of the 91 areas throughout the U.S. and Canada. The Conference coordinator assumes responsibility for: Assembling suggestions for the Conference theme, presentation/discussion and workshop topics; serving as secretary of the Conference Agenda Committee and the trustees' Committee on the General Service Conference; working with the general manager and G.S.O. staff in planning and coordinating each phase of the Conference; scheduling and assembling reports and all material for the Conference Manual, Early Bird edition of *Box 4-5-9* and the Conference *Final Report*.
Valerie O'N.

Cooperation With the Professional Community

Trustees' committee: Projects completed since the 1994 Conference: revision to pamphlet "How A.A. Members Cooperate With Professionals"; policy on distribution of A.A. confidential directories changed so that G.S.O. no longer provides these directories outside of the Fellowship; final draft of the rewritten C.P.C. Workbook; approved guidelines for the traveling C.P.C. exhibits. We forwarded a recommendation to the Conference C.P.C. Committee to consider rewriting and retitling "Alcoholics Anonymous and Employee Assistance Programs." New panel designs for the traveling C.P.C. exhibits were installed last year and have been well received; the committee recommended that A.A.W.S. purchase sets of panels for sale to local committees.

John Hartley Smith, M.D.
(nonalcoholic) chairperson

Staff Report: The purpose of C.P.C. is to provide A.A. information to individuals and groups who may be in contact with the still-suffering alcoholic in their professional capacities. The C.P.C. staff person serves as a link to all C.P.C. committees in Canada and the U.S., and shares background and other information with A.A.s overseas on request. Currently,

we communicate with more than 405 area, district and intergroup/central office C.P.C. committees through committee chairpersons. The newsletter, *About A.A.*, is mailed two or three times a year to more than 17,000 professionals who ask to be on this mailing list.

Joanie M.

Correctional Facilities

Trustees' committee: Our efforts in the past year have been to get area and local committees involved in responding to requests from inmates and corrections staff for information about A.A. literature, outside meeting assistance, and prelease contacts. We forwarded to the Conference committee a review of the C.F. Workbook and a report on suggestions from area C.F. committee chairs regarding A.A. service in juvenile detention facilities. During the year we have cooperated with the C.P.C. Committee to provide literature and local staffing for exhibits at national conferences of corrections organizations. We forwarded to A.A.W.S. a proposal to offer local C.F. committees an additional and larger prison discount package. We are also developing a letter to wardens in the U.S. and Canada to provide information about A.A. and its service work in correctional facilities.

John N. Chappel, M.D.
(nonalcoholic) chairperson

Staff Report: This assignment receives an average of 400 letters a month from inmates, most asking for free literature, some asking for names of outside A.A. members with whom to correspond, or for help in making contact with A.A. upon release. We try to facilitate many of these requests, primarily through our network of area, district and local C.F. committees. The Corrections Correspondence Service is coordinated by this desk, and we are concerned about the continuing need for outside A.A. members to correspond with inmates. We currently have a waiting list of more than 100 inmates who have not been "hooked up" with outside members. Area C.F. chairs have become more involved in helping us to find volunteers.

Richard B.

Finance

Trustees' committee: Contributions in 1994 were approximately \$3,855,500, an increase of 0.8% or \$47,000 over 1993, reversing a three-year trend of declining contributions. Of the 55,200 registered groups, we received contributions from approximately 25,300, or 45.8% during 1994: about \$152.00 per contributing group. Literature sales for the year amounted to approximately \$9,637,000 before discounts. This was approximately \$86,000 less than the prior year and approximately \$800,000 ahead of budget. Based on the history of the past sev-

eral years we had expected to have declining unit values again. In fact, sale of books and booklets for 1994 exceeded 1993's by approximately 14,000. A.A.W.S. recommended, and the General Service Board approved, \$1 million worth of reductions in our prices of selected A.A. literature, as requested last year at the Conference. Total G.S.O. revenues, that is Gross Profit from Literature Sales plus Contributions, fell approximately \$83,000 or just under one percent. We increased discounts approximately \$547,000, \$170,000 higher than budgeted and \$140,000 higher than the previous year. Due to a strong Reserve Fund, and tight controls on expenditures, we were able to institute these price decreases.

Operating expenses are still under control. Total Operating Expenses for the year were approximately \$7,650,000, some \$20,000 higher than 1993. Net income for the year is \$606,000, compared with \$710,000 last year. This reduction in income was due primarily to allowing price reductions and discounts on literature sales.

The cost of providing services, excluding publishing activities, was \$5,365,000 in 1994, approximately \$106,000, or 2% higher than in 1993. This amount exceeded contributions by approximately \$1,506,000, a difference that was made up by literature profits. The \$5,365,000 incurred for services represent approximately \$98.00 for each registered group. Last year's service dollar was spent on the following activities: Group Services, 47%; Public Information, 4%; C.P.C., 4%; Treatment Facilities, 1%; Correctional Facilities, 3%; Loners, Internationalist and Overseas Services, 10%; the General Service Conference, 13%; Regional Forums, 4%; Archives, 6%; and trustees'/ directors' expenses, 7%.

The 1995 G.S.O. Budget assumes that book sales might decline by approximately 3%, the most significant being the pocket Big Book as it goes through its normal cycle from introduction to a leveling out of sales. Gross Margin from literature has been budgeted to decline by approximately 17%, primarily due to price reductions and discounts. Contributions are budgeted to be approximately one percent higher than in 1994. Total revenue will likely decline by approximately 12% or almost \$1,000,000. Operating costs are budgeted to rise somewhat less than 5%. A budgeted operating deficit of approximately \$730,000 will be offset by drawing down interest and principle from the Reserve Fund.

The Reserve Fund equalled \$10,484,000 at the end of 1994, \$1,228,700 of which was held for the account of the Grapevine for subscription liabilities, leaving \$9,255,300 as the principle amount. It earned approximately \$545,000 in 1994, net of the A.A. Grapevine share and received transfers of \$700,000 from A.A.W.S. and \$67,250 from the A.A. Grapevine. The Reserve Fund at the end of 1995 is expected to be approximately 12

months of operating expenses; it currently amounts to \$169 per registered group.

In 1994, the Grapevine realized lower revenue in both magazine subscription income and other publishing related items income. Circulation was approximately 120,300 copies, compared with 121,400 at the end of 1993 and the 1994 budgeted circulation of 123,000 copies. Total Gross Profit was \$1,163,000, approximately \$108,000 below 1993, or nearly 8% lower. Total cost and expenses were \$1,320,700, approximately \$35,000 or 3% higher than the prior year. Net Loss after interest income was \$81,630 compared with an excess of income in 1993 of approximately \$67,990. For 1995, the Grapevine Budget assumes average circulation of approximately 123,000. The Gross Profit Percentage of the magazine is expected to drop by approximately one percent, due to higher production costs, largely paper and postage increases. Total dollars of magazine gross profit is expected to be approximately the same as 1994. Other Publishing Income is also budgeted to be approximately the same in 1995. Total gross profit for the year is budgeted at \$1,139,900 compared with \$1,163,000 in 1994.

Total 1995 costs and expenses are projected at \$1,329,800 compared with \$1,292,000 in 1994, \$38,000 or 3% higher than 1994. Loss from operations is estimated at \$189,900 and a loss after interest income earned is projected at \$109,700 compared with an \$82,000 loss after interest earned in 1994. Although the Grapevine Board recommended a price increase for the magazine during 1995, the trustees' Finance Committee requested that a price increase be deferred pending the results of circulation efforts that are being implemented. Foregoing the price increase will increase the Grapevine's loss from operations by \$66,500 in 1995. Both the Grapevine Board and the trustees' Finance Committee recognize that eventually the price of the Grapevine will have to increase.

Gary Glynn
(nonalcoholic) chairperson

General Sharing Session

Trustees' report: The first sharing session discussed "Anonymity and the Public Perception of Alcoholics Anonymous." One of the presenters said that he hoped that we do not become overly concerned about the public perception of A.A., but rather try to help the public understand that there is a difference between anonymity and secrecy. In October the topic was "Corporate Poverty and the Seventh Tradition (Spiritual and Practical Principles that Assure A.A.'s Future)." A Class A trustee shared that in A.A., "spiritual" and "practical" are the same thing. In January "Carrying the Message - Our International Commitment"

was addressed. Focus was on the growth of A.A. worldwide.

Larry N., chairperson

Group Services

Staff report: The Group Services coordinator is responsible for service material, which provides information and shared experience not found in Conference-approved literature. Current ongoing projects: Coordination and production of three A.A. Directories; supervision of A.A. Guidelines, Group handbooks, and G.S.R. kits; liaison with intergroup/central offices; participant on Office Procedures Committee. The staff member on Group Services also serves as secretary for the trustees' Nominating Committee and the Conference Committee on Trustees.

Lois F.

International/ World Service Meeting

Trustees' report: The International Committee serves as a link between the General Service Board and the World Service Meeting. It has the responsibility of developing policies enabling the A.A. message to be carried to alcoholics overseas, especially in countries where there is no service structure. The 13th World Service Meeting was held in Cartagena Colombia, October 9-13, 1994, with 38 delegates from 25 countries. The theme was "Back to Basics." Some literature translations included in the 1995 budget are: Armenian, Czech, Hungarian, Nepali, Tagalog, Bulgarian, Portuguese, Hindi, Turkish and Lithuanian. Some of the expenses for these translations are being underwritten by the International Literature Fund. A.A. continues to grow in Eastern Europe and in the former Republics of the Soviet Union.

David O'L., chairperson

Staff Report: Correspondence from groups, individual A.A.s and professionals interested in obtaining information about A.A. in countries without a service center or office is answered by the staff member on this assignment, who also corresponds with 39 general service offices and literature distribution centers outside the U.S. and Canada. Coordinating the biennial World Service Meeting is an absorbing aspect of this assignment. The European and Ibero-American Service Meetings are also held biennially, alternating with W.S.M.s. The first Pan-Pacific Service Meeting was held in March in Japan. Since the last Conference, the Big Book has been published in Ukrainian, *Twelve Steps and Twelve Traditions* in Romanian, *Came to Believe* in Hungarian, *Daily Reflections* in Lithuanian and *Living Sober* in Bulgarian and Turkish.

John G.

International Convention/ A.A. Regional Forums

Trustees' committee:

International Convention—We approved the 1995 Convention Program, accepted the list of non-A.A. speakers for the panels and reviewed formats for the Big Meetings. We recommended inviting several special guests who are surviving links to our co-founders. The committee discussed whether the Convention badge cover should include the letters "A.A." and accepted the suggestion that "A.A." not appear anywhere on the badge.

Regional Forums—To gain a better perspective of who attends Forums, the committee examined the breakdown of attendance by area. The farther away an area was from the Forum site, the fewer the participants from that area. It was suggested that consideration be given to inviting neighboring areas outside the Forum host area. This past year we scheduled fewer presentations, to allow for a less structured agenda; this provided a more relaxed atmosphere.

Les L., chairperson

Staff reports:

International Convention—This assignment involves coordinating every aspect of the many processes and plans that go to make up our International Conventions.

Eileen G.

Regional Forums—This assignment involves coordinating all arrangements necessary for Regional Forums in the U.S. and Canada. Forums are held at the region's invitation every two years; in addition, Special Forums are held upon request. Working with the regional trustee, area delegates and host committee, the Forums coordinator prepares the agenda, works with the hotel, and sends invitations to area service people. Following the Forum, a report is sent to all who attended.

Sarah P.

Literature

Trustees' committee: A summary of projects since the 1994 Conference:

Projects Completed: "A.A. Guidelines-Literature Committees"; updated the "G.S.R." pamphlet; requested changes to "Is There an Alcoholic In Your Life?" and "The A.A. Member — Medications and Other Drugs"; "Service Sponsorship" added to "Questions and Answers on Sponsorship."

Project in Progress: Reviewing a Concepts Checklist for use as service material.

Some projects forwarded to the Conference Literature Committee: Proposed revision to "Twelve Traditions Illustrated"; review and consider a Fourth Edition of the Big Book; consider recommendation for a pocket edition of *Twelve Steps and Twelve Traditions*.

Fran P., chairperson

Staff report: The literature coordinator works closely with the Publications Department on preparing all new recovery pamphlets, books, displays and audiovisuals, in accordance with recommendations from the Conference. The coordinator also follows the updating and revising of all recovery pamphlets. The literature desk receives and responds to correspondence from A.A. members and groups about literature. We maintain contact with current area, district, intergroup and A.A. group literature chairs. Under the present structure, the literature coordinator serves as editor of *Box 4-5-9*, and is the liaison with the French Literature Service in Montreal, Canada.

Susan U.

Loners, Internationals, Homers

Staff report: Loners are A.A.s who are unable to attend meetings because there are no groups nearby. There are about 375 Loners in 141 countries. Seagoing A.A.s are known as Internationalists. There are about 161 Internationalists and 40 Port Contacts. Thirty-four Internationalist Groups meet aboard ships or in ports. There are 128 Homers, A.A.s who are housebound due to illness or disability. Loners, Homers and Internationalists stay sober reading A.A. literature and sharing A.A. experience, strength and hope with other A.A.s around the world through letters and tapes. Each new Loner, Homer or Internationalist receives a directory of members, a subscription to *Box 4-5-9* and *Loners-Internationalists Meeting (LIM)*, a bimonthly meeting-in-print, sharing excerpts of letters received at G.S.O. from LIM members. About 1,000 A.A.s serve as Loner Sponsors, sharing group activities and personal experience.

Sarah P.

Nominating

Trustees' committee: We reviewed the list of "friends of A.A." available to serve as Class A (nonalcoholic) trustees; we interviewed four and made two recommendations. We prepared a report on more specific procedures for the formation of new regions and/or making alterations in the regional map, and forwarded this report to the Conference Committee on Trustees as a *work in progress* for review and input. The proposed slates of General Service Board members, officers of the board, A.A.W.S. and A.A. Grapevine directors were forwarded to the 1995 Conference Committee on Trustees for disapproval, if any.

Jacob H., chairperson

Public Information

Trustees' committee: Work of the committee during the past year included: close-captioning all TV public service announcements; revision and reformatting of the P.I. Work-

book; a suggested *Box 4-5-9* article on anonymity; met with the public relations consultant for the International Convention. The following items were forwarded to the Conference P.I. Committee: Draft of mission statement for the Membership Survey; draft of questionnaire for the 1996 Membership Survey; revisions to Anonymity Statement card.

Gerry F., chairperson

Staff report: The goal of the P.I. assignment is to help to carry the A.A. message to the alcoholic, potential alcoholic and the general public through the media, health fairs, and schools. The staff member responds to hundreds of written and telephone inquiries from the public and the Fellowship, and is responsible for handling interviews with the media and providing accurate information to the media, researchers, and the public. In the year of the International Convention the staff member prepares and mails press releases and a P.I. Press Kit, and provides information to journalists covering A.A.'s 60th Anniversary. Literature is provided for a large number of health and community fairs. When possible, we try to connect the community resource with local P.I. committees so that they can become involved with the decision about how A.A. can best participate in the event. Radio and television public service announcements have been widely aired and many film companies have contacted us for permission to use our literature in scenes depicting A.A. meetings.

Helen T.

Spanish Services

Staff report: There are more than 30,000 Spanish-speaking A.A. members, meeting in 1,200 groups in the U.S., Puerto Rico and Canada. The Spanish Services staff person coordinates Spanish translations and assists other staff members in providing services to Spanish-speaking community. All Spanish-speaking groups receive *Box 4-5-9* in Spanish. For the first time this year, the *Quarterly Report* is being distributed in Spanish. A revised Spanish translation of the Twelve and Twelve was available in March. Communication between Spanish- and English-speaking groups is improving; groups are represented by G.S.R.s at district meetings, where they elect bilingual D.C.M.s who represent Spanish-speaking districts at area assemblies. The Spanish Services staff member helps answer the correspondence received in Spanish by other assignments, especially the International desk. The staff member on this assignment, who does not rotate, represents G.S.O. at the Ibero-American Commission for Translation and Adaptation of A.A. Literature and attends conventions, Regional Forums, the World Service Meeting and the International Convention, as well as greeting Spanish-speaking visitors to G.S.O.

Danny M.

Staff Coordinator

Staff report: Services to A.A. groups and members are provided through 12 staff assignments. In addition to their regular assignments, staff members correspond with groups and A.A. members in a specific geographic area. Staff assignments are monitored by the coordinator. G.S.O. staff receives approximately 14,500 pieces of mail a year. The staff coordinator coordinates the staff activities and chairs the weekly staff meeting. As assistant secretary of the General Service Board, the staff coordinator is responsible for scheduling committee meetings, distributing advance material, preparing the minutes of the board meeting, and serves as editor of the *Quarterly Report*. The coordinator is secretary of the General Sharing Session, and the Conference Committee on Policy/Admissions, and is a director and vice-president of A.A.W.S. During the past year, approximately 1,219 visitors from all over the world visited G.S.O.

Pat R.

Treatment Facilities

Trustees' committee: Since the 1994 Conference the pamphlets "Bridging the Gap" and "A.A. in Treatment Facilities" were revised. In addition to the annual letter sent to treatment facilities personnel and to T.F. committees, a letter was sent to T.F. chairs requesting information about local treatment facilities committee activity. A possible change in the format of the T.F. Workbook was forwarded to the Conference T.F. Committee for their consideration. There has also been discussion about the fact that there are currently more alcoholism treatment programs in prison settings. This presents new challenges and opportunities for local A.A. members to introduce newly sober alcoholics to A.A. in their communities.

Elaine M. Johnson, Ph.D.
(nonalcoholic) chairperson

Staff report: The primary purpose of the Treatment Facilities assignment is to help A.A.s carry the message to alcoholics in treatment. We have now over 450 T.F. committees functioning in the U.S. and Canada; 91 are area committees. We try to keep an up-to-date list of committee chairs and to provide them with consideration and literature.

Mail comes from newly sober alcoholics in treatment facilities; local A.A.s who have become or are interested in becoming active in T.F. committees; treatment facilities administrators or personnel requesting information about A.A. and assistance in setting up meetings. The staff member also gathers material for an occasional treatment facilities article in *Box 4-5-9* and prepares biannual editions of the Treatment Facilities Newsletter.
Phyllis M.

Reports from the A.A. Grapevine

Directors' report: The A.A. Grapevine, Inc. is a wholly-owned subsidiary of the General Service Board. The corporation's primary purpose is to produce a magazine.

In the past year the board's emphasis has been on ways to improve circulation, and to make communication with all segments of the Fellowship more effective. After several years of declining circulation, finances have been a serious concern.

We celebrated the magazine's 50th Anniversary with a new design, a 96-page double issue in June, and the transition to desktop publishing. Response to the new look has been overwhelmingly positive. Throughout the anniversary year, all new subscribers received a bonus issue, November 1994, emphasizing A.A. history.

Circulation: Around April, the steady downward progression started to level off, and circulation has been fluctuating from month to month in the neighborhood of 120,000. Average circulation for 1994 was 120,900, or 2,100 below the budgeted 123,000. For the first three months of 1995 the average circulation was 121,572, with a high for the March issue of 123,555. Three special mailings were helpful: A trial mailing to groups in nine areas; one to readers whose subscriptions had expired; and another to subscription donors. In July, the board requested a budget adjustment for several purposes, one being to bring in a firm of outside consultants for recommendations about circulation and renewal practices. The consultant's final report reinforced a growing feeling among board and management that the Grapevine can, and should, follow more standard publishing industry practices. Management is moving forward with redesigning the renewal sequence and in taking steps to contact new groups directly with information about the Grapevine.

Finance: We ended the year with a net loss of \$81,600, compared to a budgeted net loss of \$61,000.

1995 Budget: Faced with an average circulation about 2,000 below the 1994 budget, along with dramatically rising costs, we were forced to seriously consider a price increase on the magazine. After long discussion and in keeping with our fiduciary responsibilities, the board approved a budget that included a price increase on the magazine effective May 1 (the July issue), and showed a net loss of \$44,680. However, the Finance Committee considered the Grapevine's situation in relation to the Reserve Fund and voted to accept the alternate budget, without a price increase, showing a deficit of \$109,000. The Finance Committee believed that in a year when the Reserve Fund is exceeding the maximum, this was an appropriate use of Reserve Fund monies.

Related Materials: Two new cassette tapes

on A.A. history — "History Lights the Way" and "What We Were Like" — were produced in April; a total of 8,200 were sold by the end of the year. The board voted to go ahead with production of the 1996 Wall Calendar and Pocket Planner.

GV Resources in Spanish: A Spanish translation of *The Language of the Heart* will come off press early in May for introduction at the International Convention in July. Spanish translations of the slogans, Serenity Prayer, and Preamble were made available in May.

Jane S., chairperson

Staff report: The A.A. Grapevine currently has 16 full-time and four part-time employees: two A.A. staff members, along with a freelance designer and a copyeditor. Together, the managing editor, the executive editor, and the copyeditor evaluate all material for publication and stay in touch with everyone who writes for the magazine. To bolster these efforts, the Grapevine Editorial Advisory Board (made up of volunteer A.A. members who are professionals in the fields of publishing and communications) meets nine times a year to discuss all aspects of the magazine. The Editorial Department is also responsible for publishing the quarterly "GvR News," and with the help of the part-time GvR coordinator tries to keep GvRs (Grapevine reps) informed.

The controller/business administrator manages all business aspects of the corporation, oversees the circulation department, and heads up the bookkeeping-accounting department. He is assisted by a bookkeeper, who supervises four accounting clerks and the shipping operation. The bookkeeping department keeps track of all incoming and outflowing funds, and prepares the financial analyses and reports required by the Corporate Board, the General Service Board, and the Grapevine's outside auditor. While the magazine and the bulk of the Grapevine's special item orders are packaged and mailed by outside mailers in Pennsylvania, the in-house shipping department is kept busy mailing a variety of small orders, back issues, letters, books, tapes, and complimentary materials for conferences and conventions throughout the U.S. and Canada. The circulation department consists of three data entry clerks and a customer service clerk and is responsible for maintaining the Grapevine's subscriber list as well as handling any special requests or problems which may occur.

The office manager and corporate secretary's job includes ensuring the general efficiency of the office, administering the health insurance program, supervising the day-to-day work of the GvR coordinator, and handling all copyrights and permissions requests.
Ames S., managing editor

Budget Highlights

1995 G.S.O. Budget

Income: The 1995 sales budget of \$9,335,800 is approximately \$300,000 less than 1994's actual, and \$500,000 greater than the 1994 budget. The 1995 budget reflects increased volume, as exhibited by the favorable 1994 trends, as well as increased distribution of pamphlets and miscellaneous items following the price reductions put in place last October.

Discounts allowed are budgeted at slightly less than one million dollars, approximately \$600,000 more than budgeted for 1994. As a result, net sales are anticipated approximately \$100,000 less than budgeted and \$700,000 less than actual 1994.

Manufacturing, shipping and warehousing are anticipated to be higher due to rising costs, as well as increased units, and Royalties are budgeted somewhat lower.

Gross margin is budgeted \$400,000 less than the 1994 budget and approximately \$900,000 less than 1994 actual results.

Contributions are expected to be approximately the same as 1994 with a minor increase budgeted.

Total Revenue (literature sales less manufacturing, royalties, shipping and warehousing, as well as contributions) is budgeted at \$7,292,500, approximately \$963,000 (11.7%) less than 1994's actual results.

Total Operating Expenses for 1995 have been budgeted at \$8,023,100, just under 5% above 1994.

An operating loss of \$730,500 is budgeted prior to a drawdown from the Reserve Fund, which would result in a net for the period of zero. This drawdown allows for an orderly, prudent use of the Reserve Fund earnings, and possibly a portion of principle, at a time when the Reserve Fund is at its upper limit.

During the preparation of the 1995 budget, which lasted approximately eight or nine months, many, many hours of discussion took place in various circles, from the office, to board committees, to boards, to trustees committees, concerning the pricing of literature. Considerable time was spent discussing the favorable effect the current level of the Reserve Fund has on the ability to reduce literature prices.

1995 Grapevine Budget

Net loss of \$109,700 is about \$27,500 higher than the 1994 loss, an increase of 33.6%.

Gross profit on the magazine, \$847,900, is 57.3% of revenue, compared to \$845,200, or 58.4% of revenue in 1994. Paper price increased 40% and postage increased 20%.

Gross profit on other publishing income, \$292,000, is 58.2% as compared to \$288,600, or 57.5% in 1994.

Total costs and expenses of \$1,329,900 is an increase of \$37,900, or 2.9% over the 1994 actual.

A price increase for the magazine was considered as costs surged higher. The current subscription prices were held for 1995. Staff levels and salaries, as well as other costs, will be closely monitored and controlled where possible.

1994 Contribution From Groups — by Delegate Area

(in U.S. dollars)

| AREA # | GENERAL SERVICE CONFERENCE AREA | #GPS. REPORTED | #GPS. CONTRIB. | % OF GPS. CONTRIB. | TOTAL GROUP CONTRIB. | MEMBER-SHIP | CONTRIB. PER CAPITA | AREA # | GENERAL SERVICE CONFERENCE AREA | #GPS. REPORTED | #GPS. CONTRIB. | % OF GPS. CONTRIB. | TOTAL GROUP CONTRIB. | MEMBER-SHIP | CONTRIB. PER CAPITA |
|--------|---------------------------------|----------------|----------------|--------------------|----------------------|-------------|---------------------|--------|---|----------------|----------------|--------------------|----------------------|-------------|---------------------|
| 1 | Ala./N.W. Fla | 410 | 209 | 50.9% | 28,707.00 | 7,863 | \$3.65 | 59 | Pennsylvania | | | | | | |
| 2 | Alaska | 238 | 100 | 41.9 | 11,276.00 | 3,667 | 3.07 | 59 | East | 1,387 | 748 | 53.9 | 101,677.00 | 33,135 | 3.07 |
| 3 | Arizona | 804 | 362 | 44.9 | 62,085.00 | 15,653 | 3.97 | 60 | West | 719 | 357 | 49.6 | 38,609.00 | 10,605 | 3.64 |
| 4 | Arkansas | 230 | 131 | 56.9 | 12,905.00 | 3,661 | 3.52 | 61 | Rhode Island | 229 | 102 | 44.4 | 10,895.00 | 5,312 | 2.05 |
| | California | | | | | | | 62 | South Carolina | 283 | 184 | 65.0 | 26,230.00 | 5,945 | 4.41 |
| 5 | Southern | 1,882 | 734 | 38.9 | 105,394.00 | 61,315 | 1.72 | 63 | South Dakota | 152 | 58 | 38.1 | 5,535.00 | 3,477 | 1.59 |
| 6 | N. Coastal | 1,935 | 1,067 | 55.0 | 172,516.00 | 61,107 | 2.82 | 64 | Tennessee | 471 | 225 | 47.8 | 37,390.00 | 9,537 | 3.92 |
| 7 | N. Interior | 640 | 308 | 48.1 | 38,397.00 | 18,201 | 2.11 | | Texas | | | | | | |
| 8 | San Diego/Imp. | 824 | 384 | 46.6 | 56,355.00 | 25,684 | 2.19 | 65 | Northeast | 414 | 205 | 49.4 | 46,412.00 | 15,483 | 3.00 |
| 9 | Mid-South | 1,755 | 751 | 42.7 | 82,511.00 | 54,124 | 1.52 | 66 | Northwest | 223 | 106 | 47.5 | 14,398.00 | 5,831 | 2.47 |
| 10 | Colorado | 589 | 326 | 55.2 | 44,921.00 | 15,119 | 2.97 | 67 | Southeast | 533 | 243 | 45.6 | 32,082.00 | 16,336 | 1.96 |
| 11 | Connecticut | 1,352 | 559 | 41.3 | 63,037.00 | 32,055 | 1.97 | 68 | Southwest | 422 | 192 | 45.4 | 34,635.00 | 9,836 | 3.52 |
| 12 | Delaware | 185 | 112 | 60.4 | 19,482.00 | 3,046 | 6.40 | 69 | Utah | 281 | 188 | 66.8 | 24,147.00 | 4,956 | 4.87 |
| 13 | D.C. | 440 | 222 | 50.5 | 40,106.00 | 14,564 | 2.75 | 70 | Vermont | 218 | 96 | 43.9 | 11,778.00 | 4,309 | 2.73 |
| | Florida | | | | | | | 71 | Virginia | 1,110 | 607 | 54.6 | 80,622.00 | 22,011 | 3.66 |
| 14 | North | 616 | 350 | 56.7 | 58,439.00 | 13,829 | 4.23 | 72 | Washington | 1,354 | 688 | 50.7 | 101,719.00 | 30,505 | 3.33 |
| 15 | South/Bahamas/ V.I. | 1,449 | 792 | 54.7 | 119,367.00 | 29,472 | 4.05 | 73 | West Virginia | 294 | 122 | 41.4 | 9,920.00 | 3,545 | 2.80 |
| 16 | Georgia | 679 | 464 | 68.2 | 65,350.00 | 16,947 | 3.86 | 74 | N. Wis/Upper Pen. Mich. | 606 | 287 | 47.3 | 23,014.00 | 9,665 | 2.38 |
| 17 | Hawaii | 253 | 162 | 63.9 | 31,737.00 | 5,219 | 6.08 | 75 | South | 899 | 422 | 46.8 | 38,929.00 | 17,413 | 2.24 |
| 18 | Idaho | 187 | 92 | 49.2 | 9,884.00 | 2,857 | 3.46 | 76 | Wyoming | 111 | 63 | 56.8 | 4,674.00 | 1,919 | 2.44 |
| | Illinois | | | | | | | 77 | Puerto Rico | 121 | 69 | 57.0 | 5,097.00 | 1,579 | 3.23 |
| 19 | Chicago | 1,129 | 347 | 30.7 | 43,924.00 | 26,283 | 1.67 | 78 | Alberta/N.W.T. | 578 | 234 | 40.5 | 29,648.00 | 7,750 | 3.83 |
| 20 | North | 971 | 358 | 36.9 | 34,431.00 | 20,624 | 1.67 | 79 | B.C./Yukon | 718 | 394 | 54.8 | 56,152.00 | 13,254 | 4.24 |
| 21 | South | 439 | 206 | 46.8 | 26,429.00 | 7,348 | 3.60 | 80 | Manitoba | 148 | 66 | 44.5 | 5,275.00 | 4,111 | 1.28 |
| | Indiana | | | | | | | 81 | N.B./P.E.I. | 215 | 102 | 47.3 | 8,054.00 | 3,526 | 2.28 |
| 22 | North | 655 | 291 | 44.4 | 30,884.00 | 10,558 | 2.93 | 82 | N.S./Nfld./Lab. | 264 | 110 | 41.6 | 9,439.00 | 3,630 | 2.60 |
| 23 | South | 520 | 279 | 53.6 | 29,432.00 | 10,337 | 2.85 | | Ontario | | | | | | |
| 24 | Iowa | 631 | 324 | 51.3 | 35,320.00 | 12,620 | 2.80 | 83 | East | 590 | 291 | 49.2 | 43,294.00 | 14,295 | 3.02 |
| 25 | Kansas | 369 | 194 | 52.6 | 22,453.00 | 9,501 | 2.36 | 84 | Northeast | 169 | 60 | 35.5 | 8,334.00 | 2,281 | 3.65 |
| 26 | Kentucky | 621 | 347 | 55.9 | 56,232.00 | 10,805 | 5.20 | 85 | Northwest | 87 | 78 | 89.7 | 7,209.00 | 1,418 | 5.08 |
| 27 | Louisiana | 531 | 219 | 41.1 | 29,050.00 | 10,550 | 2.75 | 86 | West | 501 | 185 | 36.9 | 29,928.00 | 9,939 | 3.01 |
| 28 | Maine | 461 | 171 | 37.0 | 15,250.00 | 7,860 | 1.94 | | Quebec ¹ | | | | | | |
| 29 | Maryland | 867 | 394 | 45.3 | 53,633.00 | 13,542 | 3.96 | 87 | Southwest | 578 | 308 | 53.3 | 30,284.00 | 14,970 | 2.02 |
| | Massachusetts | | | | | | | 88 | Southeast | 229 | 138 | 60.2 | 9,437.00 | 3,288 | 2.87 |
| 30 | East | 1,525 | 572 | 37.5 | 75,623.00 | 52,017 | 1.45 | 89 | Northeast | 366 | 359 | 98.0 | 19,807.00 | 6,913 | 2.87 |
| 31 | West | 237 | 125 | 52.6 | 14,831.00 | 5,273 | 2.81 | 90 | Northwest | 394 | 237 | 60.2 | 35,910.00 | 7,880 | 4.55 |
| | Michigan | | | | | | | 91 | Saskatchewan | 325 | 164 | 50.5 | 15,791.00 | 4,205 | 3.76 |
| 32 | Central | 543 | 217 | 40.0 | 32,998.00 | 12,331 | 2.68 | | Total U.S./ Canada | 54,576 | 25,728 | 47.1 | \$3,409,190.00 | 1,223,017 | 2.79 |
| 33 | Southeast | 624 | 282 | 45.1 | 54,360.00 | 16,311 | 3.33 | | Individual, in memoriam, & special meetings | | | | 174,334.00 | | |
| 34 | West | 432 | 213 | 49.3 | 31,807.00 | 9,443 | 3.37 | | Specials | | | | 240,185.00 | | |
| | Minnesota | | | | | | | | Total for U.S. & Canada | | | | 3,823,709.00 | | |
| 35 | North | 536 | 252 | 46.9 | 19,168.00 | 8,275 | 2.32 | | FOREIGN AND OTHER | | | | | | |
| 36 | South | 960 | 418 | 43.5 | 46,238.00 | 21,168 | 2.18 | | Birds of a Feather | | | | 335.00 | | |
| 37 | Mississippi | 238 | 124 | 52.1 | 13,179.00 | 3,836 | 3.44 | | Correctional facility groups | | | | 424.00 | | |
| | Missouri | | | | | | | | Foreign | | | | 28,887.00 | | |
| 38 | East | 559 | 275 | 49.2 | 38,310.00 | 8,921 | 4.29 | | Internationalists | | | | 223.00 | | |
| 39 | West | 192 | 106 | 55.2 | 13,075.00 | 5,934 | 2.20 | | Loners | | | | 745.00 | | |
| 40 | Montana | 293 | 138 | 47.1 | 15,202.00 | 4,456 | 3.41 | | Treatment facility meetings | | | | 120.00 | | |
| 41 | Nebraska | 690 | 370 | 53.5 | 50,084.00 | 14,986 | 3.34 | | World Hello | | | | 1,002.00 | | |
| 42 | Nevada | 360 | 165 | 45.8 | 15,171.00 | 8,078 | 1.88 | | Grand Total | | | | 3,855,446.00 | | |
| 43 | New Hampshire | 522 | 214 | 41.0 | 21,775.00 | 8,503 | 2.56 | | | | | | | | |
| | New Jersey | | | | | | | | | | | | | | |
| 44 | North | 1,254 | 458 | 36.4 | 62,090.00 | 30,735 | 2.02 | | | | | | | | |
| 45 | South | 460 | 259 | 56.2 | 38,866.00 | 8,464 | 4.59 | | | | | | | | |
| 46 | New Mexico | 339 | 152 | 44.7 | 18,809.00 | 5,617 | 3.35 | | | | | | | | |
| | New York | | | | | | | | | | | | | | |
| 47 | Central | 694 | 295 | 42.4 | 43,745.00 | 10,992 | 3.98 | | | | | | | | |
| 48 | H./M./B. | 756 | 276 | 36.4 | 25,695.00 | 11,324 | 2.27 | | | | | | | | |
| 49 | Southeast | 1,776 | 798 | 44.8 | 158,844.00 | 54,469 | 2.92 | | | | | | | | |
| 50 | West | 302 | 107 | 35.3 | 9,096.00 | 5,140 | 1.77 | | | | | | | | |
| 51 | North Carolina | 812 | 474 | 58.3 | 75,373.00 | 12,756 | 5.91 | | | | | | | | |
| 52 | North Dakota | 168 | 80 | 47.5 | 6,475.00 | 3,324 | 1.95 | | | | | | | | |
| | Ohio | | | | | | | | | | | | | | |
| 53 | Cent. & S.E. | 593 | 168 | 28.2 | 16,076.00 | 8,456 | 1.90 | | | | | | | | |
| 54 | Northeast | 1,171 | 302 | 25.7 | 37,554.00 | 23,970 | 1.57 | | | | | | | | |
| 55 | N.W. Ohio/ S.E. Mich. | 271 | 125 | 46.0 | 13,500.00 | 3,799 | 3.55 | | | | | | | | |
| 56 | S.W. Ohio | 529 | 223 | 42.2 | 31,150.00 | 10,770 | 2.89 | | | | | | | | |
| 57 | Oklahoma | 376 | 237 | 63.0 | 30,729.00 | 6,403 | 4.80 | | | | | | | | |
| 58 | Oregon | 713 | 360 | 50.4 | 43,537.00 | 13,996 | 3.11 | | | | | | | | |

CONTRIBUTION COMPARISON — 1994-1993

(in U.S. dollars)

| | #GPS. REPORTED | #GPS. CONTRIB. | % OF GPS. CONTRIB. | TOTAL GROUP CONTRIB. | MEMBER-SHIP | CONTRIB. PER CAPITA |
|---------------------|----------------|----------------|--------------------|-----------------------------|-------------|---------------------|
| U.S. & Canada | | | | | | |
| 1994 | 54,576 | 25,728 | 47.1% | \$3,409,190.00 ² | 1,223,017 | \$2.79 |
| U.S. & Canada | | | | | | |
| 1993 | 55,828 | 26,620 | 47.7% | \$3,359,470.00 ² | 1,231,271 | \$2.73 |
| Increase (Decrease) | (1,252) | (892) | -0.5% | \$49,720.00 | (8,254) | \$0.06 |

¹ Reflects not only those groups that contributed directly to G.S.O., but also those groups that contributed to G.S.O. through their Conference areas (per lists of percentages submitted by areas).

² Group contributions reported on this schedule do not include contributions received as special, individual, in-memoriam, and special meetings.

Calendar of Events

Events listed here are presented solely as a service to readers, not as an endorsement by the General Service Office. For any additional information, please use the addresses provided.

June

- 2-4—Flagstaff, Arizona. Flagstaff Roundup. Write: Ch., Box 86002, Flagstaff, AZ 86001
- 2-4—South San Francisco, California. 48th Annual NCCAA Summer Conf. Write: Tr., Box 1484, Rohnert Park, CA 94927-1484
- 2-4—Daytona Beach, Florida. Fifth Annual Spring Roundup. Write: Ch., Box 4911, South Daytona, FL 32121
- 2-4—Angel Fire, New Mexico. 38th Annual New Mexico Conv. Write: Ch., Box 1045, Taos, NM 87571
- 3-5—Rocky Mountain House, Alberta, Canada. Rocky Recovery Roundup. Write: Ch., Box 478, Rocky Mountain House, AB T0M 1T3
- 8-11—Hagerstown, Maryland. 25th State Conv. Write: Ch., 8008 Old Alexandria Ferry Rd., Clinton, MD 20735
- 9-11—Alberta Beach, Alberta, Canada. First Annual Campout Roundup. Write: Ch., Box 536, Alberta Beach, AB T0E 0A0
- 9-11—Calgary, Alberta, Canada. 14th Annual Gratitude Roundup. Write: Ch., Box 954, Station M, Calgary, AB T2P 2K4
- 9-11—Burns Lake, British Columbia, Canada. Red Road Warriors Roundup. Write: Ch., Box 967, Burns Lake, BC V0J 1E0
- 9-11—Dawson Creek, British Columbia, Canada. 38th Annual Roundup. Write: Ch., 1513-95 Avenue, Dawson Creek, BC V16 1J9
- 9-11—Vernon, British Columbia, Canada. Roundup. Write: Ch., R.R. 7, Site 12A, Camp 27, Vernon, BC V1T 6L7
- 9-11—Bridgewater, Nova Scotia, Canada. Nova Scotia Provincial Roundup. Write: Ch., Box 461, Bridgewater, NS B4V 2X6
- 9-11—Russellville, Arkansas. Eighth Annual Summertime Sobriety. Write: Ch., Box 213, Mayflower, AR 72106-0213
- 9-11—Dubuque, Iowa. 1995 Area Spring Conf. Write: Ch., Box 1218, Dubuque, IA 52004-1218
- 9-11—Springfield, Missouri. Fifth Heart of the Ozarks Roundup. Write: Ch., Box 1607, Springfield, MO 65801
- 9-11—Raymond, Nebraska. 10th Annual Cornhusker Camping Outing. Write: Ch., 2205 S. 59th, Lincoln, NE 68506
- 9-11—Utica, New York. New York State Information Workshop. Write: Ch., 14 Panesi Ave., Rome, New York 13440
- 9-11—Akron, Ohio. 60th Founder's Day Weekend. Write: Ch., Box 12, Akron, OH 44309
- 16-18—Cache Creek, British Columbia, Canada. 20th Annual Roundup. Write: Ch., Box 558, Cache Creek, BC V0K 1H0
- 16-18—Blenheim, Ontario, Canada. 17th Annual Midseason Campout. Write: Ch., Box 5, Chatham, ON N7M 5K1

- 16-18—Topeka, Kansas. Heartland Conf. Write: Ch., Box 213, Topeka, KS 66601
- 16-18—Akron, Ohio. LIM Conf. Write: Ch., Box 360446, Columbus, OH 43236
- 16-18—Bristol, Rhode Island. Young People's Conf. Write: Ch., Box 41091, Providence, RI 02940
- 16-18—Casper, Wyoming. 20th June Jamboree. Write: Ch., Box 1441, Casper, WY 82601
- 23-25—Coombs Rodeo Grounds, British Columbia, Canada. 35th Annual Rally. Write: Ch., 715 Ermineskin Ave., Parksville, BC V9P 2L4
- 23-25—Beaver Creek, Colorado. Sixth Annual Serenity in the San Juans. Write: Ch., Box 415, Ft. Garland, CO 81133
- 23-25—Moodus, Connecticut. Soberfest 1995. Write: Ch., 64 Greenview Lane, Milford, CT 06460
- 23-25—Peoria, Illinois. Peoria Area Intergroup Big Book Seminar. Write: Ch., Box 9096, Peoria, IL 61614-9096
- 23-25—New Orleans, Louisiana. 11th Annual LASCYPAA. Write: Ch., 4041 Tulane Ave., Ste. 301, New Orleans, LA 70119
- 30-July 2—Montreal, Quebec, Canada. 10th Annual Rendez-vous (sponsored by gay & lesbian members). Write: CAG, Box 47527, 1990 Mont-Royal, Est; Montreal, QC H2H 2S8

July

- 14-16—Madison, Minnesota. 19th Annual Freedom Fest & Campout. Write: Ch., Rt. 2, Box 8, Correll, MN 56227
- 14-16—Houston, Texas. HCYPAA. Write: Ch., Box 37, Spring, TX 77383
- 20-23—Raleigh, North Carolina. 48th State Conv. Write: Ch., 802 Brookgreen Dr., Cary, NC 27511
- 21-23—Hixon, British Columbia, Canada. Third Annual Weekend of Gratitude. Write: Ch., Box 441, Hixon, BC V0J 1S0
- 21-23—Prescott, Arizona. Shoe String Roundup. Write: Ch., Box 3813, Prescott, AZ 86302-3813
- 21-23—Wichita, Kansas. Central Office's Summer Roundup. Write: Ch., 2812 E. English, Wichita, KS 67211

Closed Meeting Topics From the Grapevine

For more detailed suggestions, see the pages noted.

June (page 22): Building blocks of A.A.—the Traditions; changes in A.A.

July (page 20): Changes in A.A.

- 21-23—Havre, Montana. Havre Mini-Conf. Write: Ch., Box 2043, Havre, MT 59501
- 21-23—Eugene, Oregon. Summerfest '95. Write: Ch., Box 1172, Eugene, OR 97440
- 28-30—Truro, Nova Scotia, Canada. District 6 Annual Mini-Event. Write: Ch., Box 308, Truro, NS B2N 5C5
- 28-30—Bethel, Maine. 18th Maine Area Roundup. Write: Ch., Box 488, Brunswick, ME 04011-0488
- 28-30—Lima, Ohio. Lima's 50th Anniv. Write: Ch., 11246 Shelby-Freyburg Rd., Wapakoneta, OH 45895
- 28-30—Tulsa, Oklahoma. 15th Annual OSRYPAA Roundup. Write: Ch., Box 471331, Tulsa, OK 74147
- 28-30—Latrobe, Pennsylvania. Back to Basics Big Book Study. Write: Ch., Box NICK, St. Vincent Archabbey, Latrobe, PA 15650

August

- 4-6—Guelph, Ontario, Canada. 26th Annual Central West Ontario Conv. Write: Ch., 4A-385 Fairway Rd So., Box 126, Kitchener, ON N2C 2N9
- 4-6—Redwood Creek, California. 17th Annual HCI Campout. Write: Ch., 6872 Eureka, CA 95502
- 4-6—Cromwell, Connecticut. 12th Annual Walk the Walk Roundup. Write: Ch., Box 1389, New Haven, CT 06505
- 4-6—Delmar, Maryland. Ninth Annual Area Weekend Assembly. Write: Ch., Western Assembly, Box 1636, Salisbury, MD 21802
- 4-7—Darwin City, Australia. Round-Up

Planning a Future Event?

Please send your information on August, September or October events, two days or more, in time to reach G.S.O. by June 10, the calendar deadline for the August-September issue of Box 4-5-9.

For your convenience and ours — please type or print the information to be listed on the Bulletin Board page, and mail to us:

Date of event: from _____ to _____, 19____

Name of event: _____

Place (city, state or prov.): _____

For information, write: (exact mailing address) _____

Contact phone # (for office use only): _____

Flip up this end of page - for events on reverse side

Cut along dotted line, and post this page on your group's bulletin board



Weekend. Write: Ch., Box 40760, Casuarina, NT 0811, Australia
5-6—*Campbell River, British Columbia, Canada*. 22nd Annual Rally. Write: Ch., Box 652, Campbell River, BC V9W 6J3
10-13—*Hot Springs, Arkansas*. State Conv. Write: Ch., Box 70, Redfield, AR 72132
11-13—*Tulameen, British Columbia, Canada*. Annual Tulameen Campout. Write: Sec., Site 3C,C-3, Tulameen, BC V0X 2L0
17-20—*Omaha, Nebraska*. Cornhusker Round Up VIII. Write: Ch., Box 425, Bellevue, NE 68005
18-20—*Oshawa, Ontario, Canada*. 23rd Annual Lakeshore Conf. Write: Ch., 200 Thornton Rd. N., Oshawa, ON L1J 6T3
18-20—*Moline, Illinois*. 22nd Annual State Conf. Write: Ch., Box 11, East Moline, IL 61244-0011
18-20—*Overland, Kansas*. Ninth Annual KCACYPAA. Write: Ch., Box 3510, Shawnee, KS 66203
24-27—*Louisville, Kentucky*. 51st SE Conf./Fifth Fall City Conv. Write: Ch., Box 37137, Louisville, KY 40233-7137

25-27—*Jackson, Mississippi*. Ninth Annual Mississippi Oldtimers Roundup. Write: Ch., Box 20664, Jackson, MS 39289
25-27—*Joplin, Missouri*. Eighth Annual Summer Hummer. Write: Ch., 527 Winfield, Joplin, MO 64801
25-27—*Jamestown, New York*. Tri-State and Canada Assembly. Write: Ch., Box 1977, Butler, PA 16003
25-27—*Kettle Falls, Washington*. Dist. 51 Campout. Write: Ch., 774 S. Elm, Colville, WA 99114
31-Sept. 3—*Honolulu, Hawaii*. 38th ICY-PAA. Write: Ch., Box 295759, Honolulu, HI 96820

September

1-3—*Corner Brook, Newfoundland, Canada*. 31st NS-Nfld-Lab. Assembly. Write: Ch., 7 Basha Place, Curling, NF A2H 6T9
1-3—*Yellowknife, Northwest Territories, Canada*. 23rd Annual NWT Round Up. Write: Ch., Box 1641, Yellowknife, NT X1A 2P2

1-3—*Seattle (Sea-Tac), Washington*. Sponsorship Conf. Write: Ch., Box 99945, Tacoma, WA 98499
1-4—*San Francisco, California*. Western Roundup. Write: Ch., Box 420974, San Francisco, CA 94142
1-4—*Tampa, Florida*. Fall Roundup. Write: Ch., Box 262545, Tampa, FL 33685
8-10—*Vallecito Lake, Colorado*. Four Corners Roundup. Write: Ch., 755 E. 2nd Ave., Ste.L, Durango, CO 81301
8-10—*Cromwell, Connecticut*. 37th Annual Area Conv. Write: Ch., 61 Laurel Lane, Ridgefield, CT 06887
15-17—*El Prado, New Mexico*. 12th Taos Mountain Fiesta. Write: Ch., Box 253, El Prado, NM 87529
21-24—*Pensacola Beach, Florida*. Alabama/NW Florida Area Conv. Write: Ch., Box 8083, Pensacola, FL 32505
29-Oct. 1—*Muscatine, Iowa*. Melon City Roundup IV. Write: Ch., Box 1244, Muscatine, IA 52761